

## Montgomery County CBO will discuss building codes

Big things have been and are happening in building codes. They affect everyone in the building and remodeling business, but very few contractors understand - and most don't even know about - the important changes that have occurred in how building codes are written and who writes them.

Recently jurisdictions in the Miami Valley have cooperated to coordinate adoption of new building codes based on a uniform document. Because of this cooperation contrac-

tors in the area do not have to deal with a multiplicity of code requirements that change from jurisdiction to jurisdiction. Miami Valley NARI, along with HBA, actively participated in the process that produced the coordinated codes.

At the May dinner meeting of Miami Valley NARI, Maurice Wyckoff, chief building official of Montgomery County, will discuss the new residential building codes for 2001. He will also describe the top ten problems he and other area building officials find during inspections. Knowing what the most com-

mon inspection problems are can help contractors avoid them before they become problems.

The meeting will be on Wednesday, May 23, at the Dayton Marriott. The social hour begins at 5:30 p.m. Dinner will be at 6:30, followed by the program.

This would be an excellent program for lead carpenters and other site supervisors, and specialty subcontractors to attend along with the owners and managers of NARI-member companies. Invite your supervisors and your subs to join us at the May meeting.

### Coming Attractions

#### May Meeting Date & Time

5:30 p.m., Wednesday, May 23

#### Location

Dayton Marriott

#### Program

*New Residential Building Codes for 2001 and Top Ten Inspection Problems*

Maurice Wyckoff, CBO

Montgomery County Building Regulations

#### Cost

\$20 members, \$25 nonmembers  
Please call the Miami Valley NARI office at 222-NARI to make reservations for the meeting.

#### Golf Outing Date & Time

Tuesday, June 5

Put this date on your calendar and in your personal organizer today!

#### Location

Pipestone Golf Club  
9237 Miamisburg-Springboro Rd.

## MVNARI golf tournament returns to PipeStone course on June 5

PipeStone Golf Club in Miamisburg will be the site of Miami Valley NARI's 2001 golf tournament on June 5.

PipeStone is regarded as one of the most beautiful and challenging layouts in the Miami Valley. This Arthur Hills designed course offers rolling fairways, undulating greens, and beautiful views.

Four sets of tees allow the high or low handicapper to play from the yardage that best suits their ability. This season, PipeStone will be host to the Buy.com Dayton Open Qualifier and a PGA Junior Series Event. Golf Digest gave the course a three star rating in its 1999-2000 directory.

The NARI outing will be in the morning, followed by a picnic lunch at the clubhouse once everyone is back at the clubhouse. Plans are to



*The 7th hole is typical of the contoured greens at Miamisburg's PipeStone Golf Club.*

have lunch finished and all the awards presented by 2 p.m., or thereabouts.

Cost for the outing is a modest \$75 per golfer, which includes bag drop, greens fees, cart, lunch, scoring, and prizes. Hole sponsorships are \$100.

If you participated in last year's tournament you know that PipeStone

*(Continued on page 4)*

## Avoid all work-no play syndrome

by Bob Malchow, CR

*Malchow Building & Remodeling*

Having been exposed the past several weeks to steadily rising temperatures, with several days in the 80 degree range, mid-April's cold, snowy weatherserved as a harsh reminder, that although the calendar says it's spring, Old Man Winter can still throw you a curve.

But as the days get longer and the temperatures continue to warm, the inconveniences caused by inclement weather will become less frequent. For those of us in the construction industry, this normally leads into a headlong dash to fulfill the old adage, "Make hay while the sun shines," which results in more

time devoted to our businesses and less to R&R.

However, Miami Valley NARI has the solution for a brief respite from work. Our annual golf outing is scheduled for Tuesday June 5th. This is a great opportunity to get away from the daily rigors of the workday, have fun, and to enjoy the company of friends, coworkers and fellow NARI members. For those who feel that they "Can't spare the time," remember that some really large deals have been formulated or finalized on the golf course. So invite your friends, family, clients, or anyone that you may not otherwise be able to spend as much time with as you would like.

As a reminder, the May dinner meeting will feature Maurice Wyckoff, chief building official for Montgomery County. He will be speaking on the unified building code being adopted by various jurisdictions in the Miami Valley. Make it a point to attend what should be a very informative meeting.

## Members learn Internet marketing in April

At the April Dinner meeting Evan Scott from PON and Rod and Dee Dee Martin with Martin Interactive Solutions (who created the great new Miami Valley NARI web site) spoke about how to market your business on the internet.

The Internet is a great marketing environment for NARI members. "Home improvement" is used as a search term 59,765 times a day, "contractor" 7,092 times, and "remodeling" 9,516 times daily.

Evan's presentation focused on the need to add the Internet to your "marketing mix." The Martins concentrated on what current technology allows you to do on the Internet, and how to develop an effective site at an affordable cost.

### *Miami Valley*

## REMODELER

*The Miami Valley Remodeler is published by the Miami Valley Chapter of the National Association of the Remodeling Industry. Offices are located at 136 S. Keowee St., Dayton, OH 45402, 937/222-NARI (6274) OF FAX: 937/222-5794.*

#### **PRESIDENT**

Bob Malchow, CR

*Malchow Building & Remodeling, Inc.*

#### **VICE PRESIDENT**

Mike Kline

*Nation's First Mortgage Banc, Inc.*

#### **TREASURER**

Ray Bell, CR

*Greater Dayton Construction Group, Inc.*

#### **SECRETARY**

Bill Bilbrey, CR

*W.E. Bilbrey & Sons*

#### **CHAIRMAN**

Bob Kracus, CRS

*Allied Services, Inc.*

#### **DIRECTORS**

Tom Dano, CRS

*All-Seal Home Improvement*

Len DiGeronimo, Jr.

*Hurst Total Home*

Mike Fahrenholz, CR

*Quality One Construction*

David A. Flannery

*David A. Flannery, Architect*

Tim Garrison, CR, CKD

*Home Towne Construction*

Jeff Miller, CR, CLC

*J.T. Building Solutions, Inc.*

Carmen Urbieta

*Urbieta Construction, Inc.*

The Miami Valley  
NARI golf tournament is  
coming Tuesday, June 5.  
I invite your friends,  
invite your employees,  
invite your suppliers,  
invite your customers.  
Plan now to participate  
in this fun social /  
recreational event. Put  
the date on your  
calendar and in your  
PDA now!



### *The mission of MVNARI is:*

*1 To establish and maintain the association's firm commitment to developing and sustaining programs that expand and unite the remodeling industry, as well as ensure the industry's growth and security.*

*2 To encourage ethical conduct, sound business practices, and professionalism in the remodeling industry.*

*3 To present NARI as the recognized authority in the remodeling industry.*

### *This mission is carried out by:*

*1 Promoting the common business interests of those engaged in the industry.*

*2 Sponsoring educational programs and activities for members.*

*3 Enlightening consumers to the needs and advantages of home remodeling and maintenance, thereby improving the nation's housing inventory.*

*4 Recommending legislative and regulatory action which safeguards and preserves the remodeling industry and stimulates the marketplace.*

# NARI members give 6 tons of material to McMRF

Miami Valley NARI and McMRF, the Montgomery County Material Reuse Facility, celebrated Earth Day with an event planned to keep usable materials out of landfills. McMRF promotes reuse rather than disposal of usable building materials. Miami Valley NARI is an ongoing supporter of this mission.

At on Saturday, April 21, MVNARI members donated more than six tons of material shoppers from over 50 non-profit organizations McMRF were able to collect to put to use in their facilities and community service programs.

McMRF is a program of the Montgomery County Solid Waste District dedicated to reducing waste disposal problems by making useful



*Here is part of the six tons of material and some of the shoppers from 50 nonprofit organizations who met on April 21 at McMRF.*

materials available to non-profit organizations. The NARI-McMRF relationship is a natural partnership, because remodeling contractors often remove useful materials, such as plumbing fixtures, cabinets, electrical equipment, windows, siding, and

appliances in the course of remodeling projects. McMRF established an ongoing relationship with Miami Valley NARI and its members to facilitate redirection of these items to community organizations that can put them to productive use.

Is the full potential of your patio profits being realized?



*Easy* **LIVING**  
PATIO ENCLOSURES  
by Yale Industries

[www.yaleindustries.com](http://www.yaleindustries.com)

937/278-8216 or 800/827-8216

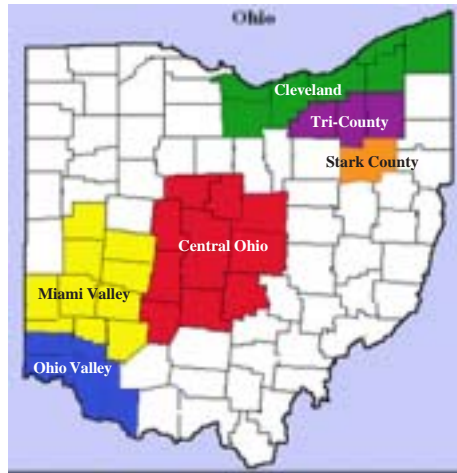


# What is NARIPRO and why is it important to Ohio's remodelers?

NARI PRO is a coalition of the six local chapters of NARI in the state of Ohio. The Miami Valley, Ohio Valley, Cleveland, Central Ohio, Stark County, and Tri-County chapters have come together to form the Professional Remodelers of Ohio. NARI PRO was created with several goals in mind:

- To present a uniform appearance for NARI in the state and create brand recognition.
- To participate in cooperative and collective advertising.
- To speak with one voice on legislative matters within the state.
- To save on costs where individual chapters are duplicating efforts such as newsletters.
- To create a statewide website with links to each chapter and each individual member.
- To offer educational opportunities on a state level that in the past were only available at national shows.

NARI PRO has a board of directors comprised of a member from each chapter and the executive directors from each chapter. This board is currently involved in the "start up" tasks associated with a new organi-



zation. Some committee chairs have been appointed, including government affairs, which is already focusing on the important immediate issue of contractor regulation and potential licensing in Ohio.

It is the desire of NARI PRO to produce in the near future, a statewide newsletter. Ohio Valley NARI's newsletter would be formatted to contain information specific to the local chapter. Educational, safety and remodeling news items will be found in the state newsletter. If you do not wish to receive either publication please call the office at 1-800-498-NARI (6274).

Future plans under consideration include state NARI conventions and trade shows.

## Golf tournament

*(Continued from page 1)*

is a great place for golf - even if the weather isn't all that great. Invite your employees, invite your suppliers, invite your subs, invite your customers, or, best of all, invite a prospective new member of Miami Valley NARI. Assemble your foursome - or foursomes - and plan to join your remodeling industry colleagues for a day of fun, fellowship, and recreation on June 5. To sign up for



*A cook-out picnic lunch at the PipeStone clubhouse will follow morning round.*

the NARI tournament fill out the registration form and return it to the NARI office.

If you haven't been to PipeStone before here's how to get there. Follow I-75 to State Route 725 (exit 44). Go west. Turn left onto Byers Road. Go 2 miles. Turn right onto Benner Road. The course is one mile on the left.

## MVNARI activity schedule for remainder of 2001 is announced

### May 23 Dinner Meeting

Dayton Marriott

*Maurice Wyckoff, Montgomery County CBO*

"New Residential Building Codes for 2001 and The Ten Top Inspection Problems"

### June 5 Golf Tournament

Pipestone GC

9237 Miamisburg-Springboro Rd.

### August 22 Dinner Meeting

Dayton Marriott

*Nicole Crouse, ID Solutions*

"Marketing a Remodeling Company"

### September 19 Seminar

Manchester Hotel, Middletown

*David Hiatt, Hiatt & Associates*

"Sales and the Professional Remodeler"

### September 26 Supplier Showcase

Tentative Event

### October 24 Dinner Meeting

Dayton Marriott

*Jess Meloche, Safety Systems, Inc.*

"OSHA Legal Issues"

### Certification Roundtables

June 20 9:00-11:00 a.m.

September 19 9:00-11:00 a.m.